

NEW MBA COURSE OFFERING, SPRING 2009

**INBS 577-02/ FINC 556-01 -
Mergers & Acquisitions: A Global Perspective**

Dr. D. K. Kim

Course Description:

This course critically examines mergers and acquisitions from a global perspective. Drawing particular attention to the process of cross-border mergers and acquisitions (M&A), the course provides students a solid grounding on interaction of strategic planning, value planning, financial strategies, and investment decisions that are critical for evaluating the success of international mergers and acquisitions.

Prerequisites: INBS 501, FINC 501 or MBA Director's approval

(please note: students who have previously taken FINC 556 are not eligible for this course)

Course Objectives:

Students will learn the principles, theories and issues relevant to international mergers and acquisitions, analyzing case studies and related academic articles, and evaluating the solutions presented in those studies. Case study presentations and a research paper will be required.

Upon completing the course, students will be able to:

- Understand how multinational corporations use international acquisitions as a form of multinational restructuring,
- Explain how multinational corporations conduct valuations for foreign target firms,
- Analyze why valuations of foreign target firm may vary among multinational corporations,
- Identify alternative forms of multinational restructuring beside international acquisitions,
- Critically examine the post-performances of international acquisitions.